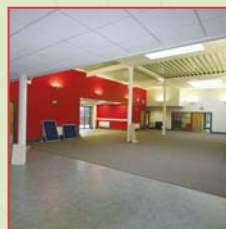


# Walsh

# Integrated Building Services Limited

## Newsletter

## Spring/Summer 2006



We are delighted to welcome you to our Spring/Summer 2006 Newsletter

The last 12 months have been an exciting time for Walsh; the company has continued to expand in size and our client base has increased as a result. This year sees the company's 20th anniversary - over this period Walsh has established itself on its reputation for hard-work, integrity and innovation.

The next 12 months will be another exciting challenge for Walsh, although the priority remains to offer a quality service with tailor-made solutions for the flexibility required by our clients.

*Jan Walsh*  
Managing Director

## Cutting - Edge

The last few weeks have seen the installation and the "going live" of our new electrical and mechanical package which includes integrated software programmes for our accounts, estimating, purchasing and cost control departments. All of our staff have received and undergone in-house and external training. The new software will place Walsh at the cutting - edge of technology which will benefit both Walsh and all of its Clients.



## Beacon Hill

In partnership with Blackpool Borough Council and for main contractors, Warden Construction of Preston, Walsh have completed the installation of the new Children's Centre in Blackpool on a Design and Build basis.



## LST

Walsh have secured the M&E Installation for the new DWP Job Centre in Burnley, which commences in Spring 2006. The project has a value of £750,000 and will be carried out with David McLean Contracting.

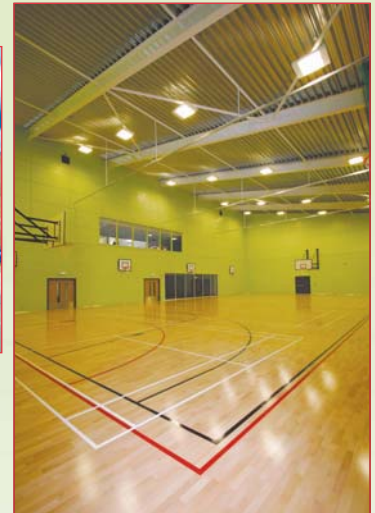
## Off We Go To Texas

We have completed 21 branches in Abbey's Texas Programme during 2005 and our 2006 programme is now underway.

## Shere Khan

A new restaurant installation was undertaken in late 2005 at the Cheshire Oaks Shopping Complex.

## Woodhouse Park



Electrical and Mechanical Installations have been completed at the new Wythenshawe Community Centre. The contract was carried out for Galliford Try, who were the main contractors on this project.

## Warner Holidays



Warner Holidays have commenced a programme of refurbishments at their adult only hotels. Walsh have already carried out electrical works at Thoresby Hall and will shortly commence contracts at Littlecote House and Bodelwyddan Castle. The main contractor is GF Holdings of Macclesfield.





## Walsh Goes O2



We completed the lighting installation at an O2 Call Centre in Bury. The contract was carried out over a period of 8 weeks and in partnership with Whitecroft Lighting.

## Timberland

Walsh have returned to the Trafford Shopping Centre to undertake the M&E Installation at the refurbished Timberland store.

## Royal Bank of Scotland

We have carried out the electrical refurbishment at the two new branches of the Royal Bank of Scotland, both in Birmingham. We have also undertaken refurbishment at several branches in the South West area, which include Bristol and Cardiff. The works are continuing into 2006.

## Iron Mountain

Walsh have successfully negotiated the M&E Installation, on a design and build basis, of Phases 7 and 8 of Iron Mountain's Document Storage Depot at Belvedere, Kent. This project follows on from our successful completion of Phases 5 and 6 and represents an order worth £1,000,000.





## DWP

Electrical Installations at Job Centre Plus projects in South Wales and Manchester were completed in 2005. David McLean were the main contractors and the projects included Aberystwyth, Ammanford, Carmarthen, Haverfordwest, Cardigan, Milford Haven, Llanelli, Middleton and Stockport.

## Lloyds TSB

In partnership with Lloyds TSB, Walsh have been awarded around 40 projects in the 2006 Pride/Co-location programme. We are also continuing our works at the regional Head Office buildings throughout the North West.

## HBOS

Refurbishments at the Neath, Bury and Bristol branches were carried out for the main contractor, Morris and Spottiswood.

## Staff News

New personnel to our office include:



Mark



Julie



Terry



Martin



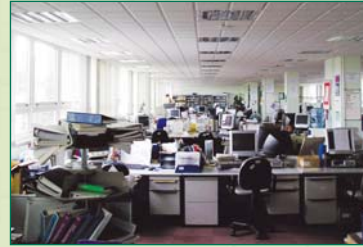
Gina



Before



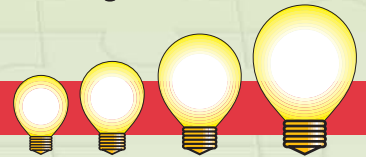
After



## Care Homes Refurbishment

Refurbishment of care homes for main contractors Warden Construction, have been carried out under the supervision of our Senior Contracts Manager, Dave Pounder. The projects included Favordale at Colne, Woodland at Accrington and Thornton House in Blackpool.

## Competition



The results of our first competition were less than illuminating! Since nobody answered all of the questions correctly, the prizes were donated to charity. We have therefore tried to make this quiz a little less demanding, so there is only one question this time:



**This young man has a famous name - what is it?**

Email your answers to [ian.walsh@walsh-ibs.co.uk](mailto:ian.walsh@walsh-ibs.co.uk) the winner will receive 6 bottles of Walsh Estate Wine

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